

For Immediate Release  
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### **WARNER PACIFIC ENTERS INTO AN AGREEMENT WITH CIMS**

WESTLAKE VILLAGE, Calif.—Warner Pacific Insurance Services, a top producing general agency for many of the nation's largest health insurance carriers, today announced that it has entered into an agreement to acquire select Comprehensive Integrated Marketing Services' (CIMS) non-WellPoint carrier contracts. CIMS is a leading full service general agency and a wholly owned subsidiary of WellPoint, Inc.

CIMS is headquartered in San Bernardino, CA and serves agents throughout the state, representing several top ranked medical carriers.

"This acquisition strategically aligns with the overall vision and long term goals of Warner Pacific," said John J. Nelson, Co-CEO of Warner Pacific. "It allows Warner Pacific to significantly enhance and expand our accessibility and service capabilities and bring more value to brokers."

For the past 25 years CIMS has provided support and resources that enabled brokers to successfully grow and retain their business. The combination of Warner Pacific and these select CIMS' non-WellPoint carrier contracts will help to enhance Warner Pacific's reputation in the industry as a leader in technology and personalized service. Warner Pacific is working closely with CIMS to ensure that the integration of these carrier contracts supports the companies' commitment to providing brokers the tools they need to succeed.

This agreement follows a merger less than a month ago when Warner Pacific acquired Price Associates located in Fresno, CA, which serves brokers throughout Central California and along the Coast.

## About Warner Pacific

Founded in 1982, Warner Pacific Insurance Services has been an innovator in providing sales and service support and has the distinction of being the leading resource center for industry information and education serving over 7,000 brokers and independent agents in California, Colorado and Michigan.

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