

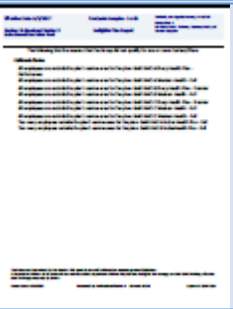
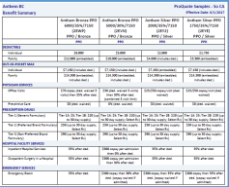


Your Roadmap to ProQuote Proposal Illustrations

When you complete your proposal, ProQuote offers many options for your presentation. This guide will help you choose the best options for your client when making that important decision of the best benefits to offer his/her employees.

Snapshot	Name	Description	Standard	Multi Plan Calculator	Employee Enrollment Worksheet	Build Your Own Comparison	Excel
	Cover Page	Customize with you logo for a nice Cover Page on your proposal	✓	✓	✓	✓	
	Census	All Employees and Dependents with Age, Zip Code and Tier	✓	✓	✓	✓	✓
	Ineligible Plan Report	Sometimes you may want to show your client why plans are not available for their group	✓	✓	✓	✓	
	Benefit Summary	Side by Side Comparison of Plan Benefits	✓	✓	✓	✓	

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	Underwriting Guidelines	Quick guide of the carrier guidelines for your group's plans	✓	✓	✓	✓	
	ACA Rate Table	Your group's monthly rates for all ages	✓	✓	✓	✓	
	Grand Summary	At-a-Glance Comparison of Rates and Benefits	✓		✓	✓	✓



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Snapshot	Name	Description	Standard	Multi Plan Calculator	Employee Enrollment Worksheet	Build Your Own Comparison	Excel
<p>Presented By: Professional Broker II - Localwest Inc. ProQuote Samples - So CA SC Code: 5208 - Flowers, Nursery Stock, and Florist Supplies Burbank, Los Angeles County, CA 91502</p> <p>Medical: Anthem BC, Anthem BC, Anthem BC, Anthem BC, Anthem BC, Anthem BC</p> <p>Plan Premium: \$1,245.00, \$1,465.00, \$1,675.00, \$1,875.00, \$2,075.00, \$2,275.00</p> <p>DEDUCTIBLE: PPO, \$1,000, PPO, \$1,000, PPO, \$1,000, PPO, \$1,000, PPO, \$1,000, PPO, \$1,000</p> <p>CO-INSURANCE: PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual)</p> <p>OUT-OF-POCKET MAX: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>COVERAGE: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>OPTIONAL BENEFITS: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>DISCOUNTS: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>ADDITIONAL SERVICES: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>Prescription Services: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>Wellness Programs: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>Financial Services: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>ProQuote Samples - So CA</p>	Rate and Benefit Comparison	Quickly compare plan benefits and rates for each employee, broken out by Employee and Dependent rates	✓	✓	✓	✓	✓
<p>Presented By: Professional Broker II - Localwest Inc. ProQuote Samples - So CA SC Code: 5208 - Flowers, Nursery Stock, and Florist Supplies Burbank, Los Angeles County, CA 91502</p> <p>Medical: Anthem BC, Anthem BC, Anthem BC, Anthem BC, Anthem BC, Anthem BC</p> <p>Plan Premium: \$1,245.00, \$1,465.00, \$1,675.00, \$1,875.00, \$2,075.00, \$2,275.00</p> <p>DEDUCTIBLE: PPO, \$1,000, PPO, \$1,000, PPO, \$1,000, PPO, \$1,000, PPO, \$1,000, PPO, \$1,000</p> <p>CO-INSURANCE: PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual)</p> <p>OUT-OF-POCKET MAX: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>COVERAGE: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>OPTIONAL BENEFITS: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>DISCOUNTS: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>ADDITIONAL SERVICES: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>Prescription Services: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>Wellness Programs: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>Financial Services: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>ProQuote Samples - So CA</p>	Rate Comparison	When you only need the rates for each employee, use the Rate Comparison	✓	✓	✓	✓	✓
<p>Presented By: Professional Broker II - Localwest Inc. ProQuote Samples - So CA SC Code: 5208 - Flowers, Nursery Stock, and Florist Supplies Burbank, Los Angeles County, CA 91502</p> <p>Medical: Anthem BC, Anthem BC, Anthem BC, Anthem BC, Anthem BC, Anthem BC</p> <p>Plan Premium: \$1,245.00, \$1,465.00, \$1,675.00, \$1,875.00, \$2,075.00, \$2,275.00</p> <p>DEDUCTIBLE: PPO, \$1,000, PPO, \$1,000, PPO, \$1,000, PPO, \$1,000, PPO, \$1,000, PPO, \$1,000</p> <p>CO-INSURANCE: PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual), PPO, 20% (individual)</p> <p>OUT-OF-POCKET MAX: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>COVERAGE: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>OPTIONAL BENEFITS: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>DISCOUNTS: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>ADDITIONAL SERVICES: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>Prescription Services: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>Wellness Programs: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>Financial Services: PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual), PPO, \$1,000 (individual)</p> <p>ProQuote Samples - So CA</p>	Benefit Comparison	When you only need the plan benefits, use the Benefit Comparison	✓	✓	✓	✓	✓







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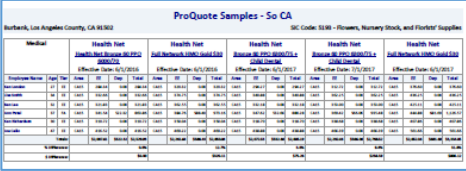
Snapshot	Name	Description	Standard	Multi Plan Calculator	Employee Enrollment Worksheet	Build Your Own Comparison	Excel
	Multi-Plan Calculator Summary (Grid View)	Plan Totals, broken out by Employer Cost and Employee Cost – arranged by rows		✓			✓
	Multi-Plan Calculator Detail (Grid View)	Rates for each employee's plan election broken out by Employer Cost and Employee Cost – arranged by rows		✓			✓
	Multi-Plan Calculator Summary (Columnar View)	Plan Totals, broken out by Employer Cost and Employee Cost – arranged by columns		✓			✓
	Multi-Plan Calculator Detail (Columnar View)	Rates for each employee's plan election broken out by Employer Cost and Employee Cost – arranged by columns		✓			✓



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Snapshot	Name	Description	Standard	Multi Plan Calculator	Employee Enrollment Worksheet	Build Your Own Comparison	Excel
	Enrollment Worksheet Without Benefits	Worksheet for each employee with rates broken out for self and each dependent			✓		
	Enrollment Worksheet Without Benefits in Spanish	Worksheet for each employee with rates broken out for self and each dependent; includes Spanish translation			✓		
	Enrollment Worksheet With Benefits	Worksheet for each employee with rates and key benefits broken out for self and each dependent			✓		
	Enrollment Worksheet With Benefits In Spanish	Worksheet for each employee with rates and key benefits broken out for self and each dependent; includes Spanish translation			✓		

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Snapshot	Name	Description	Standard	Multi Plan Calculator	Employee Enrollment Worksheet	Build Your Own Comparison	Excel
	Rate and Benefit Comparison	When run as a Custom Comparison, includes current vs renewal				✓	✓

