



You work hard and we want to reward you for your endurance. When groups add new lines you'll earn even more.

## Specialty 2020 New Business Bonus

When groups add:	Per enrolled contract you'll earn:
Dental	\$6
Vision	\$2
Life	\$1
Long-term Disability	\$1
Short-term Disability	\$1
Accident	\$1
Critical Illness	\$1
Hospital Indemnity	\$1

### PROGRAM GUIDELINES

- › Applicable to groups with 2–500 enrolled employees with an effective date of July 1, 2020 to January 1, 2021.
- › This program is in addition to existing standard bonus programs.
- › Bonus only includes cases on which Anthem is paying a commission.
- › Does not apply to groups that embed dental and/ or vision with medical.
- › Groups must be active at the end of the bonus period.
- › General agents are not eligible for this bonus.
- › Payments will be made following the end of the bonus period.

Compensation under this program will be reported where required under federal and/or state law. Anthem reserves the right to make all rules and determinations regarding the bonus program, and may modify or eliminate the program at any time without notice. For more detailed information on the bonus program, please contact your Anthem Sales representative.

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