



# Chris Martie Senior Sales Executive Christopher.Martie@warnerpacific.com (303) 779-0100, ext. 6153

- Chris Martie is your Small Group Sales Executive and personal liaison to all things Warner Pacific. With 15+ years of experience in the employee benefits and administration business, he has held several top
- positions including his most recent position as Regional Sales Director or Colorado for TASC. Chris holds a BS of Marketing degree from the University of Dayton, is a Legislation Board member of NABIP, and is involved in the community through coaching youth sports. Our brokers love working with Chris,
- and enjoy his professionalism, dependability and 100% focus on their success

## Providing First-Class Service and Support — Let's Work Together!

#### **Pre-Sale Broker Service**

Maria Benavides, ext. 6724 Maria.Benavides@warnerpacific.com

Maria supports Chris on all new case sales strategy, case installation and carrier related inquiries.

#### **Post-Sale Broker Service**

Patty Crowe, ext. 6707 COservice@warnerpacific.com

Small group post-sale service and assistance. Patty can help with benefits, billing, claims and renewal questions and strategies.

## Small Group Fully Insured Medical Quoting

COquotes@warnerpacific.com

For obtaining small group fully-insured quotes and proposals.

**Angela Hernandez, ext. 5769**Rating Analyst

## Small Group Fully Insured Medical Underwriting

#### COnewbusiness@warnerpacific.com

Underwriting questions, case submission, processing, including pre-submission review and case status.

**Angela Jones, ext. 5851** Lead Case Advocate

Katelyn Robertson, ext. 6731 Case Advocate

**Krystal Ornelas, ext. 6726**Case Advocate

#### Level-Funded, Large Group, PEO and Alternative Funding Medical Quoting

#### COlargegroup@warnerpacific.com

For obtaining PEO, level-funded and unbundled self-funded medical quotes for any group size and fully-insured medical quotes for groups over 100.

Lars Parkin, ext. 6714

RFP Consulting and Strategy Development

Sean Weaver, ext. 6140 Lead Multi-Market Analyst

Jason Wantanabe, ext. 5844 Multi-Market Analyst

Martin Stringer, ext. 5847 Multi-Market Analyst

## Ancillary and Worksite Voluntary Quoting

#### COancillary@warnerpacific.com

For obtaining any size group dental, vision, life, DI and worksite voluntary product quotes and proposals.

Rick Krout, ext. 6109

Ancillary & Worksite Sales Executive

#### Jeff Keeler, ext. 6744

Ancillary Multi-Market Support Specialist

#### Jerry Rother, 6748

Ancillary Multi-Market Support Specialist

#### Tyra Tapia, ext. 6753

Ancillary Multi-Market Support Specialist

#### **Individual and Medicare Quoting**

COindividual@warnerpacific.com Medicareproducts@warnerpacific.com

Medicare carrier and plan recommendations, benefit details, enrollment and education meetings, tools, guidelines and overall producer assistance.

Shauna Broadus, ext. 6127

Individual and Medicare Sales Manager

## Sold Case Enrollment Kits and Documentation

#### COkitrequests@warnerpacific.com

For enrollment materials for new and existing groups, scheduling courier pick-up, emailing of forms and documents.

## Sold Case Enrollment & Application Document Submission

#### COnewbusiness@warnerpacific.com

For group case advocacy and processing including pre-submission review and your liaison for case status.

#### **Large File Upload Link**

#### https://wpsdu.warnerpacific.com

Want to send your large files safely and securely to us? Please use our complimentary large file transfer system, SDU.

#### **Sales Technology Support**

### COonlineenrollmentsupport@ warnerpacific.com

Get assistance learning and then utilizing the Warner Pacific sales technology solutions that work best for you and your brokerage. Our suite of products include: PRO Quote, PRO Apply, PRO Census, PRO Provider, our Carrier 411, Document Toolkit and EASE support services.