



## Janice Balay | Ancillary Sales Consultant

Janice offers consultative ancillary plan and carrier recommendations, and reviews and compares contract provisions. Janice's goal is to apply her 30 years of insurance account management, sales and service experience to provide comprehensive sales support so you have confidence in the value and impact ancillary benefits have for your clients and their employees.

[Janice.Balay@warnerpacific.com](mailto:Janice.Balay@warnerpacific.com) | ext.447

**We are here to help!**  
**Contact us today at (800) 801-2300!**

### ANCILLARY QUOTING

For custom ancillary quotes direct from our carrier partners.

#### Abel Juarez, ext. 5862

Rating Analyst  
[Abel.Juarez@warnerpacific.com](mailto:Abel.Juarez@warnerpacific.com)

#### Alex Meraki, ext. 150

Rating Analyst  
[Alex.Meraki@warnerpacific.com](mailto:Alex.Meraki@warnerpacific.com)

#### Claire Straley-Erazo, ext. 151

Rating Analyst  
[Claire.Straley-Erazo@warnerpacific.com](mailto:Claire.Straley-Erazo@warnerpacific.com)

### NEW BUSINESS SUBMISSIONS

Please email or upload new business submissions via:

#### General Inbox

[CANewBusiness@warnerpacific.com](mailto:CANewBusiness@warnerpacific.com)

#### Secure Upload Option

<https://www.warnerpacific.com/sdu>

### ONLINE ENROLLMENT

For support with PRO Apply and EASE online enrollment setups.

#### General Inbox

[OnlineEnrollmentSupport@warnerpacific.com](mailto:OnlineEnrollmentSupport@warnerpacific.com)

### AGENT APPOINTMENTS

For contracting brokers with all carriers.

#### General Inbox

[AgentAppointments@warnerpacific.com](mailto:AgentAppointments@warnerpacific.com)

### SPREADSHEETS

Groups with 10+ lives enrolled.

#### Rose Espinoza, ext. 5788

Ancillary Sales Representative  
[Rose.Espinoza@warnerpacific.com](mailto:Rose.Espinoza@warnerpacific.com)

### ANCILLARY CASE ADVOCATES

For group case advocacy and processing, including pre-submission review, and your liaison for case status.

#### Jonna Lande, ext. 8735

Case Advocate  
[Jonna.Lande@warnerpacific.com](mailto:Jonna.Lande@warnerpacific.com)

#### TaKeshia Mitchell, ext. 5815

Case Advocate  
[TaKeshia.Mitchell@warnerpacific.com](mailto:TaKeshia.Mitchell@warnerpacific.com)