Steve Fate Vice President, Ohio



With over 30 years of experience in the employee benefits and insurance industry, Steve Fate is known for delivering smart, cost-effective solutions tailored to the unique needs of his clients. As the founder of Educators Consulting Services (ECS), Steve partners with public sector employers particularly school districts—to streamline and optimize their employee benefits programs. His commitment to hands-on service and problemsolving means clients get the answers they need with just one call. Backed by deep industry relationships and a sharp understanding of the benefits landscape, Steve consistently helps clients save more than they expect—without sacrificing quality or support.

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