



Troy Westergren

Senior Sales Executive

Troy.Westergren@warnerpacific.com

(303) 779-0100, ext. 6113

Troy Westergren is honored to be your devoted Senior Sales Executive. He has more than 25 years of health insurance industry experience, is a long time member of NABIP and has served on the Southern Colorado chapter's board for several years. Troy believes in building relationships with his broker partners and offering the highest quality of service.

Providing First-Class Service and Support — Let's Work Together!

Pre-Sale Broker Service

Maria Benavides, ext. 6724
Maria.Benavides@warnerpacific.com

Maria supports Troy on all new case sales strategy, case installation and carrier related inquiries.

Post-Sale Broker Service

Patty Crowe, ext. 6707
COservice@warnerpacific.com

Small group post-sale service and assistance. Patty can help with benefits, billing, claims and renewal questions and strategies.

Small Group Fully Insured Medical Quoting

COquotes@warnerpacific.com

For obtaining small group fully-insured quotes and proposals.

Angela Hernandez, ext. 5769
Rating Analyst

Small Group Fully Insured Medical Underwriting

COnewbusiness@warnerpacific.com

Underwriting questions, case submission, processing, including pre-submission review and case status.

Angela Jones, ext. 5851
Lead Case Advocate

Katelyn Robertson, ext. 6731
Case Advocate

Krystal Ornelas, ext. 6726
Case Advocate

Level-Funded, Large Group, PEO and Alternative Funding Medical Quoting

COLargegroup@warnerpacific.com

For obtaining PEO, level-funded and unbundled self-funded medical quotes for any group size and fully-insured medical quotes for groups over 100.

Lars Parkin, ext. 6714
RFP Consulting and Strategy Development

Sean Weaver, ext. 6140
Lead Multi-Market Analyst

Jason Wantanabe, ext. 5844
Multi-Market Analyst

Martin Stringer, ext. 5847
Multi-Market Analyst

Ancillary and Worksite Voluntary Quoting

COancillary@warnerpacific.com

For obtaining any size group dental, vision, life, DI and worksite voluntary product quotes and proposals.

Rick Krout, ext. 6109
Ancillary & Worksite Sales Executive

Jeff Keeler, ext. 6744
Ancillary Multi-Market Support Specialist

Jerry Rother, 6748
Ancillary Multi-Market Support Specialist

Tyra Tapia, ext. 6753
Ancillary Multi-Market Support Specialist

Individual and Medicare Quoting

COindividual@warnerpacific.com
Medicareproducts@warnerpacific.com

Medicare carrier and plan recommendations, benefit details, enrollment and education meetings, tools, guidelines and overall producer assistance.

Shauna Broadus, ext. 6127
Individual and Medicare Sales Manager

Sold Case Enrollment Kits and Documentation

COkitrequests@warnerpacific.com

For enrollment materials for new and existing groups, scheduling courier pick-up, emailing of forms and documents.

Sold Case Enrollment & Application Document Submission

COnewbusiness@warnerpacific.com

For group case advocacy and processing including pre-submission review and your liaison for case status.

Large File Upload Link

<https://wpsdu.warnerpacific.com>

Want to send your large files safely and securely to us? Please use our complimentary large file transfer system, SDU.

Sales Technology Support

COonlineenrollmentsupport@warnerpacific.com

Get assistance learning and then utilizing the Warner Pacific sales technology solutions that work best for you and your brokerage. Our suite of products include: PRO Quote, PRO Apply, PRO Census, PRO Provider, our Carrier 411, Document Toolkit and EASE support services.