



## Chris Martie

Senior Sales Executive

[Christopher.Martie@warnerpacific.com](mailto:Christopher.Martie@warnerpacific.com)

(303) 779-0100, ext. 6153

Chris Martie is your Small Group Sales Executive and personal liaison to all things Warner Pacific. With 15+ years of experience in the employee benefits and administration business, he has held several top positions including his most recent position as Regional Sales Director for Colorado for TASC. Chris holds a BS of Marketing degree from the University of Dayton, is a Legislation Board member of NABIP, and is involved in the community through coaching youth sports. Our brokers love working with Chris, and enjoy his professionalism, dependability and 100% focus on their success

## Providing First-Class Service and Support — Let's Work Together!

### Pre-Sale Broker Service

**Maria Benavides, ext. 6724**  
[Maria.Benavides@warnerpacific.com](mailto:Maria.Benavides@warnerpacific.com)

Maria supports Chris on all new case sales strategy, case installation and carrier related inquiries.

### Post-Sale Broker Service

**Patty Crowe, ext. 6707**  
[COservice@warnerpacific.com](mailto:COservice@warnerpacific.com)

Small group post-sale service and assistance. Patty can help with benefits, billing, claims and renewal questions and strategies.

### Small Group Fully Insured Medical Quoting

[COquotes@warnerpacific.com](mailto:COquotes@warnerpacific.com)

For obtaining small group fully-insured quotes and proposals.

**Angela Hernandez, ext. 5769**  
Rating Analyst

### Small Group Fully Insured Medical Underwriting

[COnewbusiness@warnerpacific.com](mailto:COnewbusiness@warnerpacific.com)

Underwriting questions, case submission, processing, including pre-submission review and case status.

**Angela Jones, ext. 5851**  
Lead Case Advocate

**Katelyn Robertson, ext. 6731**  
Case Advocate

**Krystal Ornelas, ext. 6726**  
Case Advocate

### Compliance Guidance

**Janet Trautwein, REBC**  
Compliance and Government Affairs Executive

For compliance and regulatory related questions and guidance.

["Ask Janet"](#)

### Level-Funded, Large Group, PEO and Alternative Funding Medical Quoting

[COLargegroup@warnerpacific.com](mailto:COLargegroup@warnerpacific.com)

For obtaining PEO, level-funded and unbundled self-funded medical quotes for any group size and fully-insured medical quotes for groups over 100.

**Lars Parkin, ext. 6714**  
RFP Consulting and Strategy Development

**Cassie Huckleberry, ext. 6518**  
Multi-Market Analyst

**Martin Stringer, ext. 5847**  
Multi-Market Analyst

**Jason Wantanabe, ext. 5844**  
Multi-Market Analyst

### Ancillary and Worksite Voluntary Quoting

[COancillary@warnerpacific.com](mailto:COancillary@warnerpacific.com)

For obtaining any size group dental, vision, life, DI and worksite voluntary product quotes and proposals.

**Rick Krout, ext. 6109**  
Ancillary & Worksite Sales Executive

**Jeff Keeler, ext. 6744**  
Ancillary Multi-Market Support Specialist

**Jerry Rother, ext. 6748**  
Ancillary Multi-Market Support Specialist

**Tyra Tapia, ext. 6753**  
Ancillary Multi-Market Support Specialist

**Rosemary Albright, ext. 6520**  
Ancillary Multi-Market Support Specialist

### Individual and Medicare Quoting

[COindividual@warnerpacific.com](mailto:COindividual@warnerpacific.com)  
[Medicareproducts@warnerpacific.com](mailto:Medicareproducts@warnerpacific.com)

Medicare carrier and plan recommendations, benefit details, enrollment and education meetings, tools, guidelines and overall producer assistance.

**Shauna Broadus, ext. 6127**  
Individual and Medicare Sales Manager

### Sold Case Enrollment Kits and Documentation

[COkitrequests@warnerpacific.com](mailto:COkitrequests@warnerpacific.com)

For enrollment materials for new and existing groups, scheduling courier pick-up, emailing of forms and documents.

### Sold Case Enrollment & Application Document Submission

[COnewbusiness@warnerpacific.com](mailto:COnewbusiness@warnerpacific.com)

For group case advocacy and processing including pre-submission review and your liaison for case status.

### Large File Upload Link

<https://wpsdu.warnerpacific.com>

Want to send your large files safely and securely to us? Please use our complimentary large file transfer system, SDU.

### Sales Technology Support

[COonlineenrollmentsupport@warnerpacific.com](mailto:COonlineenrollmentsupport@warnerpacific.com)

Get assistance learning and then utilizing the Warner Pacific sales technology solutions that work best for you and your brokerage. Our suite of products include: PRO Quote, PRO Apply, PRO Census, PRO Provider, our Carrier 411, Document Toolkit and EASE support services.

# Streamline Submissions and Amplify Profits.

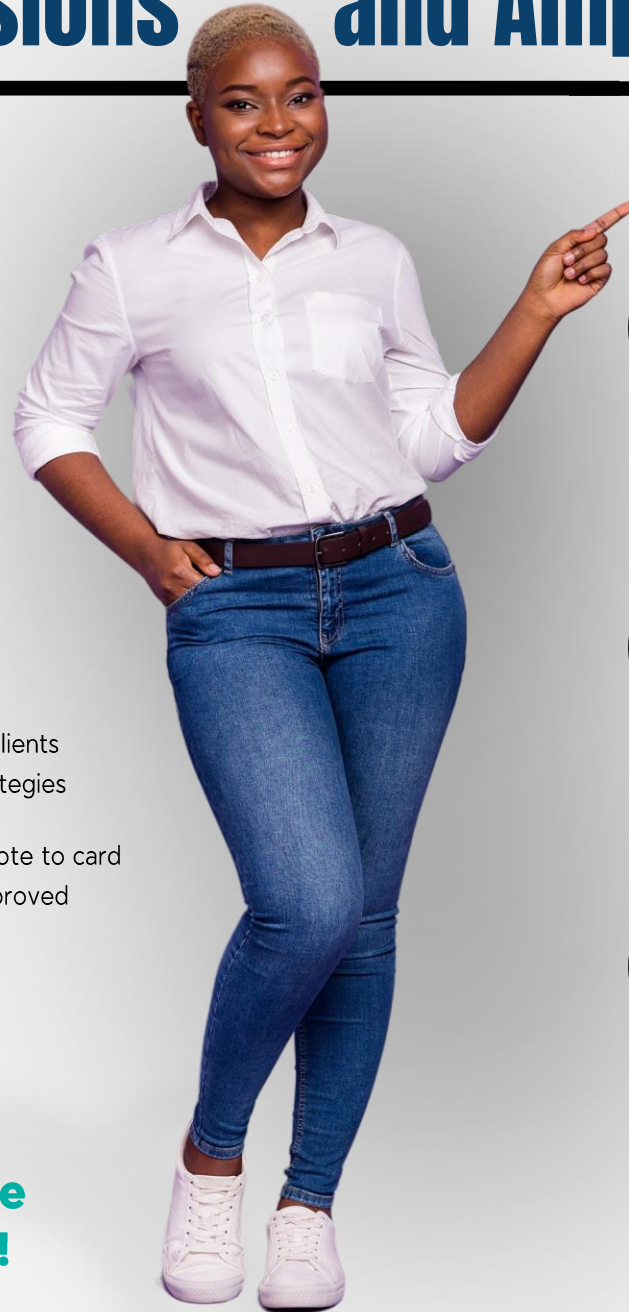


## Did You Know?

Because of our in-depth expertise and practical know-how, submitting cases through Warner Pacific benefits you in many ways. Our 40+ years of experience gives you:

- A team to do the heavy lifting, taking the busy work off your plate
- Answers to all the tough questions
- Help with unique cases and assurance that meet carrier requirements
- Customized technology that makes you look good with clients
- The advantage of our back-office resources, proven strategies and efficiencies
- Your most trusted resource in one-stop service, from quote to card
- An advocate and frontline team that gets your cases approved
- Long-standing relationships with all major carriers
- Direct API connection with select carriers
- The same team working on all of your cases
- More freed-up time to grow your business and revenue

**All of these advantages are provided to you at \$0 cost!**



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### Rating Analysts

From quotes to custom rate and benefit proposals, you're covered.  
Small Group Fully-Insured: [coquotes@warnerpacific.com](mailto:coquotes@warnerpacific.com)  
Level-Funded, Large Group and PEOs: [colargegroup@warnerpacific.com](mailto:colargegroup@warnerpacific.com)  
Ancillary: [coancillary@warnerpacific.com](mailto:coancillary@warnerpacific.com)

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### Sales Executives & Pre-Sales Specialists

For all your benefit questions, plan and carrier recommendations, benefit details, pre-sale guidance and more.  
Sales Executive: [Christopher.Martie@warnerpacific.com](mailto:Christopher.Martie@warnerpacific.com)  
Pre-Sales Specialist: [Maria.Benavides@warnerpacific.com](mailto:Maria.Benavides@warnerpacific.com)

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### Sales Consultants

All the enrollment assistance you need including direct client engagement and enrollment meetings. [Christopher.Martie@warnerpacific.com](mailto:Christopher.Martie@warnerpacific.com)

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### Enrollment Specialists

Available to assist you with online solutions including enrollment and setup for PRO Apply and Ease. [coonlineenrollmentsupport@warnerpacific.com](mailto:coonlineenrollmentsupport@warnerpacific.com)

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### Enrollment Fulfillment Specialist

Total support for all your group enrollment kits and marketing materials. [cokitrequests@warnerpacific.com](mailto:cokitrequests@warnerpacific.com)

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### Group Case Advocates

Complete support with all your group submissions including underwriting questions, pre-submission review, processing and case status.  
Small Group Fully-Insured: [conewbusiness@warnerpacific.com](mailto:conewbusiness@warnerpacific.com)  
Level-Funded, Large Group and PEOs: [colargegroup@warnerpacific.com](mailto:colargegroup@warnerpacific.com)  
Ancillary: [conewbusiness@warnerpacific.com](mailto:conewbusiness@warnerpacific.com)

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### Customer Service Reps/Post-Sale Service

Available to assist with all your existing groups post-sale needs like benefit questions, billing claims and ID cards. [coservice@warnerpacific.com](mailto:coservice@warnerpacific.com)



**Submit Cases Now!**