

# Savings

## How adding benefits at a lower cost may help everyone

#### Dear < EmployerFirstName>,

Help protect your business and your employees by offering health coverage that provides great value. With UnitedHealthcare, you can choose from a wide variety of health plans and benefits designed to help you keep more money in your pocket, while your employees can use our cost estimating tools and nationwide network to help keep more money in theirs.

## Before you renew, consider these advantages to help support you and your employees:



**Deeper savings –** when you add dental, vision and other benefits to your medical plan, you'll not only enhance your benefits package, you'll enjoy streamlined plan administration and savings.



Access to quality and cost-efficient care – with the Find Care & Costs tool, employees may be able to locate nearby doctors and make informed decisions about their cost and quality.



**Broader network access** – from the nation's largest proprietary network<sup>1</sup> to regional provider network options, UnitedHealthcare offers a variety of plans to meet your needs.



**Easier-to-use tools and time-savers** – Virtual Visits may be a convenient and cost-efficient way for employees to get 24/7 care. Plus, Start Healthier<sup>®</sup>—a robust suite of wellness tools—helps support employees with weight loss programs, personalized health recommendations, access to health resources and more.

With a UnitedHealthcare plan, you have more to look forward to. Connect with us or your broker today and see how we take care of those we serve.

Sincerely,

Placeholder Signature

<UHCFirstName> <UHCLastName> <UHCTitle>

P.S. To find out more about UnitedHealthcare group health plans, request our complimentary handbook by calling <1-877-XXX-XXX>, visiting <uhc.com/XXXX> or mailing the reply card.



Find out more with this complimentary handbook Call <1-000-000-0000>, visit <uhc.com/xxxxxxxx> or mail your reply card.

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<Prospect ID> <FirstName> <LastName> <Company name> <Address\_Line\_1> <Address\_Line\_2> <City>, <State> <Zip\_Code\_5> <Zip\_Code\_4>

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<sup>1</sup> UnitedHealth Network internal analysis, June 15, 2019.

<sup>2</sup> <Variable Regional Message footnote>.

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Specialty benefits and programs may not be available in all states or for all group sizes. Components subject to change.

All UnitedHealthcare members can access a cost estimate online or on the mobile app. None of the cost estimates are intended to be a guarantee of your costs or benefits. Your actual costs may vary. When accessing a cost estimate, please refer to the Website or Mobile application terms of use under Find Care & Costs section.

Virtual Visits phone and video chat with a doctor are not an insurance product, health care provider or a health plan. Unless otherwise required, benefits are available only when services are delivered through a Designated Virtual Network Provider. Virtual Visits are not intended to address emergency or life-threatening medical conditions and should not be used in those circumstances. Services may not be available at all times or in all locations or for all members. Check your benefit plan to determine if these services are available.

Start Healthier® program is available for certain fully insured benefit plans, group sizes and states. Check with your UnitedHealthcare representative to find out if it is available to you.

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P.O. Box 51369 Livonia, MI 48151



Before you renew, consider a plan with the savings you and your employees may need now more than ever



# Stability

## How a quality health plan with a reliable track record helps support today's needs

#### Dear <EmployerFirstName>,

Help protect your employees by choosing a health plan that you trust. UnitedHealthcare has a long track record of delivering plans built to help control costs, improve health and drive a better experience for our members.

### Before you renew, consider these advantages to help support you and your employees:



**Greater cost efficiency** – choose from a wide selection of group health plans designed for greater value and better cost control.



**Deeper savings –** when you add dental, vision and other benefits to your medical plan, you'll not only enhance your benefits package, you'll enjoy streamlined plan administration and savings.



Access to quality and cost-efficient care – with the Find Care & Costs tool, employees may be able to locate nearby doctors and use the UnitedHealth Premium<sup>®</sup> program to make informed decisions about their cost and quality.



**Broader network access** – from the nation's largest proprietary network<sup>1</sup> to regional provider network options, UnitedHealthcare offers a variety of plans to meet your needs.

With a UnitedHealthcare plan, you have more to look forward to. Connect with us or your broker today and see how we take care of those we serve.

Sincerely,

Placeholder Signature

<UHCFirstName> <UHCLastName> <UHCTitle>

P.S. To find out more about UnitedHealthcare group health plans, request our complimentary handbook by calling **<1-877-XXX-XXX>**, visiting **<uhc.com/XXXX>** or mailing the reply card.



Find out more with this complimentary handbook Call <1-000-000-0000>, visit <uhc.com/xxxxxxxx> or mail your reply card.

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Specialty benefits and programs may not be available in all states or for all group sizes. Components subject to change.

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The UnitedHealth Premium<sup>®</sup> designation program is a resource for informational purposes only. Designations are displayed in UnitedHealthcare online physician directories at myuhc.com<sup>®</sup>. You should always visit myuhc.com for the most current information. Premium designations are a guide to choosing a physician and may be used as one of many factors you consider when choosing a physician. If you already have a aphysician glaso wish to confer with him or her for advice on selecting other physicians. You should also discuss designations with a physician before choosing in or her. Physician evaluations have a risk of error and should not be the sole basis for selecting a physician. Please visit myuhc.com for detailed program information and methodologies.

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Before you renew your group health plan, consider the stability you may need now more than ever



### Yes, send me "Health plans for today's needs."

See how a UnitedHealthcare plan can help protect you and your employees.

Email my handbook to:

☐ Mail my handbook.

My healt	h insuran	ce <b>renewa</b>	<b>l month</b> is	: (Check or	ne)						
	🗆 FEB				🗆 JUN				ОСТ		
# of emplo	of employees: # of insured employees: I'm the health insurance: 🗌 decision-maker 🗌 influenc								nfluencer		
🗆 I'd like a	quote.	I'm interest	ed in: 🗆 N	Nedical 🗆	Dental	] Vision					
Do you wo	rk with a b	oroker? 🗆 `	Yes 🗆 No	Broker	name:						
Agency na	me:				Curre	nt medica	l carrier:				

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Health plans for today's needs.

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## Looking to provide health care coverage designed for affordability?

#### Dear < EmployerFirstName>,

Many businesses today are looking for new ways to manage the cost of employee health benefits, while still being able to offer employees benefits they want.

Designed for flexibility and lower costs, level funded health plans from UnitedHealthcare include the potential for a surplus refund at year-end<sup>1</sup> if plan participant medical claims are lower than expected. Plus, fixed monthly premiums and safeguards help protect your plan from unexpected high medical claims.

## Before you renew, consider these advantages to help support you and your employees:



**Greater cost efficiency** – choose from a wide selection of group health plans designed for greater value and better cost control. In addition to level funded plans, UnitedHealthcare has a variety of plan designs ranging from consumer-driven to primary care-centered to tiered plans and more.



**Deeper savings –** when you add dental, vision and other benefits to your medical plan, you'll not only enhance your benefits package, you'll enjoy streamlined plan administration and savings.



More ways to help plan participants access care and get healthier, including telehealth visits, as well as weight loss and wellness programs.

Before you renew your current plan, see how UnitedHealthcare plans may be a better fit for your business. Connect with us or your broker today to get started.

Sincerely,

Placeholder Signature

<UHCFirstName> <UHCLastName> <UHCTitle>

P.S. To find out more about UnitedHealthcare group health plans, request our complimentary brochures by calling <1-877-XXX-XXX>, visiting <uhc.com/XXXX> or mailing the reply card.



Find out more with these complimentary brochures Call <1-000-000-0000>, visit <uhc.com/xxxxxxxx> or mail your reply card.

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<sup>1</sup> Please consult a tax and/or legal advisor to determine if, by receiving this refund, there are any restrictions or obligations, or whether the refund is taxable. Surplus refund available only where allowed by state law. <sup>2</sup> </arithm? </arithm? </arithm? </arithm? </ar>

#### <Legal\_Entity>

Minimum participation requirements may apply for bundling programs. Packaged Savings program is not available for all group sizes, and benefits and programs may not be available in all states. Components subject to change.



P.O. Box 51369 Livonia, MI 48151





Looking for health care coverage designed for affordability? Open now.



### Yes, send me "Health plans for today's needs" and "Health plans designed to give you more"

#### Email my brochures to:

My heal	th insurar	nce <b>renew</b> a	<b>al month</b> i	s: (Check	one)						
	FEB								□ ост		
# of employees: # of insured employees: I'm the health insurance:   decision-maker  influencer											
🗆 I'd like a	quote.	I'm interes	sted in: 🗆	Medical [	Dental	□ Vision					
Do you wo	ork with a l	broker? 🗌	Yes 🗆 No	o Broke	er name:						
Agency na	ime:				Cur	rent medie	cal carrier:				
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