



## Caroline Johnson

Senior Sales Executive

[Caroline.Johnson@warnerpacific.com](mailto:Caroline.Johnson@warnerpacific.com)  
(303) 779-0100, ext. 6103

Caroline Johnson is honored to be your devoted Senior Sales Executive. She has more than 30 years of professional experience in the health insurance industry, and has been with Warner Pacific since 2005. Caroline is a longtime member of NABIP, a board member of NABIP-Greater Denver, and a 7-year recipient of the Leading Producers Round Table Award. She is dedicated to working alongside her broker partners to find affordable and valued benefit.

## Providing First-Class Service and Support — Let's Work Together!

### Pre-Sale Broker Service

**Maria Benavides, ext. 6724**  
[Maria.Benavides@warnerpacific.com](mailto:Maria.Benavides@warnerpacific.com)

Maria supports Caroline on all new case sales strategy, case installation and carrier related inquiries.

### Post-Sale Broker Service

**Patty Crowe, ext. 6707**  
[COservice@warnerpacific.com](mailto:COservice@warnerpacific.com)

Small group post-sale service and assistance. Patty can help with benefits, billing, claims and renewal questions and strategies.

### Small Group Fully Insured Medical Quoting

[COquotes@warnerpacific.com](mailto:COquotes@warnerpacific.com)

For obtaining small group fully-insured quotes and proposals.

**Angela Hernandez, ext. 5769**  
Rating Analyst

### Small Group Fully Insured Medical Underwriting

[COnewbusiness@warnerpacific.com](mailto:COnewbusiness@warnerpacific.com)

Underwriting questions, case submission, processing, including pre-submission review and case status.

**Angela Jones, ext. 5851**  
Lead Case Advocate

**Katelyn Robertson, ext. 6731**  
Case Advocate

**Krystal Ornelas, ext. 6726**  
Case Advocate

### Level-Funded, Large Group, PEO and Alternative Funding Medical Quoting

[COlargegroup@warnerpacific.com](mailto:COlargegroup@warnerpacific.com)

For obtaining PEO, level-funded and unbundled self-funded medical quotes for any group size and fully-insured medical quotes for groups over 100.

**Lars Parkin, ext. 6714**  
RFP Consulting and Strategy Development

**Sean Weaver, ext. 6140**  
Lead Multi-Market Analyst

**Jason Wantanabe, ext. 5844**  
Multi-Market Analyst

**Martin Stringer, ext. 5847**  
Multi-Market Analyst

### Ancillary and Worksite Voluntary Quoting

[COancillary@warnerpacific.com](mailto:COancillary@warnerpacific.com)

For obtaining any size group dental, vision, life, DI and worksite voluntary product quotes and proposals.

**Rick Krout, ext. 6109**  
Ancillary & Worksite Sales Executive

**Jeff Keeler, ext. 6744**  
Ancillary Multi-Market Support Specialist

**Jerry Rother, 6748**  
Ancillary Multi-Market Support Specialist

**Tyra Tapia, ext. 6753**  
Ancillary Multi-Market Support Specialist

### Individual and Medicare Quoting

[COindividual@warnerpacific.com](mailto:COindividual@warnerpacific.com)  
[Medicareproducts@warnerpacific.com](mailto:Medicareproducts@warnerpacific.com)

Medicare carrier and plan recommendations, benefit details, enrollment and education meetings, tools, guidelines and overall producer assistance.

**Shauna Broadus, ext. 6127**  
Individual and Medicare Sales Manager

### Sold Case Enrollment Kits and Documentation

[COkitrequests@warnerpacific.com](mailto:COkitrequests@warnerpacific.com)

For enrollment materials for new and existing groups, scheduling courier pick-up, emailing of forms and documents.

### Sold Case Enrollment & Application Document Submission

[COnewbusiness@warnerpacific.com](mailto:COnewbusiness@warnerpacific.com)

For group case advocacy and processing including pre-submission review and your liaison for case status.

### Large File Upload Link

<https://wpsdu.warnerpacific.com>

Want to send your large files safely and securely to us? Please use our complimentary large file transfer system, SDU.

### Sales Technology Support

[COonlineenrollmentsupport@warnerpacific.com](mailto:COonlineenrollmentsupport@warnerpacific.com)

Get assistance learning and then utilizing the Warner Pacific sales technology solutions that work best for you and your brokerage. Our suite of products include: PRO Quote, PRO Apply, PRO Census, PRO Provider, our Carrier 411, Document Toolkit and EASE support services.