



Janice Balay | Ancillary Sales Consultant

Janice offers consultative ancillary plan and carrier recommendations, and reviews and compares contract provisions. Janice's goal is to apply her 30 years of insurance account management, sales and service experience to provide comprehensive sales support so you have confidence in the value and impact ancillary benefits have for your clients and their employees.

Janice.Balay@warnerpacific.com | ext.447

We are here to help!
Contact us today at (800) 801-2300!

ANCILLARY QUOTING

For custom ancillary quotes direct from our carrier partners.

Victoria Cattan, ext. 5767

Rating Analyst
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Abel Juarez, ext. 5862

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Alex Meraki, ext. 150

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Claire Straley-Erazo, ext. 151

Rating Analyst
Claire.Straley-Erazo@warnerpacific.com

NEW BUSINESS SUBMISSIONS

Please email or upload new business submissions via:

General Inbox

CANewBusiness@warnerpacific.com

Secure Upload Option

<https://www.warnerpacific.com/sdu>

ONLINE ENROLLMENT

For support with PRO Apply and EASE online enrollment setups.

General Inbox

OnlineEnrollmentSupport@warnerpacific.com

AGENT APPOINTMENTS

For contracting brokers with all carriers.

General Inbox

AgentAppointments@warnerpacific.com

SPREADSHEETS

Groups with 10+ lives enrolled.

Rose Espinoza, ext. 5788

Ancillary Sales Representative
Rose.Espinoza@warnerpacific.com

ANCILLARY CASE ADVOCATES

For group case advocacy and processing, including pre-submission review, and your liaison for case status.

Kristen McDonald, ext. 5878

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Kristen.McDonald@warnerpacific.com

Jaime Spangrude, ext. 6754

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