



Troy Westergren

Senior Sales Executive

Troy.Westergren@warnerpacific.com

Office: (303) 779-0100, ext. 6113

Cell: (303) 324-6063

Troy Westergren is honored to be your devoted Senior Sales Executive. He has more than 25 years of health insurance industry experience, is a long time member of NABIP and has served on the Southern Colorado chapter's board for several years. Troy believes in building relationships with his broker partners and offering the highest quality of service.

Providing First-Class Service and Support — Let's Work Together!

Pre-Sale Broker Service

Maria Benavides, ext. 6724

Maria.Benavides@warnerpacific.com

Maria supports Troy on all new case sales strategy, case installation and carrier related inquiries.

Post-Sale Broker Service

Patty Crowe, ext. 6707

COservice@warnerpacific.com

Small group post-sale service and assistance. Patty can help with benefits, billing, claims and renewal questions and strategies.

Small Group Fully Insured Medical Quoting

COquotes@warnerpacific.com

For obtaining small group fully-insured quotes and proposals.

Angela Hernandez, ext. 5769

Rating Analyst

Small Group Fully Insured Medical Underwriting

COnewbusiness@warnerpacific.com

Underwriting questions, case submission, processing, including pre-submission review and case status.

Angela Jones, ext. 5851

Lead Case Advocate

Katelyn Robertson, ext. 6731

Case Advocate

Krystal Ornelas, ext. 6726

Case Advocate

Compliance Guidance

Janet Trautwein, REBC

Compliance and Government Affairs Executive

For compliance and regulatory related questions and guidance.

["Ask Janet"](#)

Level-Funded, Large Group, PEO and Alternative Funding Medical Quoting

COLargegroup@warnerpacific.com

For obtaining PEO, level-funded and unbundled self-funded medical quotes for any group size and fully-insured medical quotes for groups over 100.

Lars Parkin, ext. 6714

RFP Consulting and Strategy Development

Cassie Huckleberry, ext. 6518

Multi-Market Analyst

Martin Stringer, ext. 5847

Multi-Market Analyst

Jason Wantanabe, ext. 5844

Multi-Market Analyst

Ancillary and Worksite Voluntary Quoting

COancillary@warnerpacific.com

For obtaining any size group dental, vision, life, DI and worksite voluntary product quotes and proposals.

Rick Krout, ext. 6109

Ancillary & Worksite Sales Executive

Jeff Keeler, ext. 6744

Ancillary Multi-Market Support Specialist

Jerry Rother, ext. 6748

Ancillary Multi-Market Support Specialist

Tyra Tapia, ext. 6753

Ancillary Multi-Market Support Specialist

Rosemary Albright, ext. 6520

Ancillary Multi-Market Support Specialist

Individual and Medicare Quoting

COindividual@warnerpacific.com

Medicareproducts@warnerpacific.com

Medicare carrier and plan recommendations, benefit details, enrollment and education meetings, tools, guidelines and overall producer assistance.

Shauna Broadus, ext. 6127

Individual and Medicare Sales Manager

Sold Case Enrollment Kits and Documentation

COkitrequests@warnerpacific.com

For enrollment materials for new and existing groups, scheduling courier pick-up, emailing of forms and documents.

Sold Case Enrollment & Application Document Submission

COnewbusiness@warnerpacific.com

For group case advocacy and processing including pre-submission review and your liaison for case status.

Large File Upload Link

<https://wpsdu.warnerpacific.com>

Want to send your large files safely and securely to us? Please use our complimentary large file transfer system, SDU.

Sales Technology Support

COonlineenrollmentsupport@warnerpacific.com

Get assistance learning and then utilizing the Warner Pacific sales technology solutions that work best for you and your brokerage. Our suite of products include: PRO Quote, PRO Apply, PRO Census, PRO Provider, our Carrier 411, Document Toolkit and EASE support services.

Streamline Submissions and Amplify Profits.

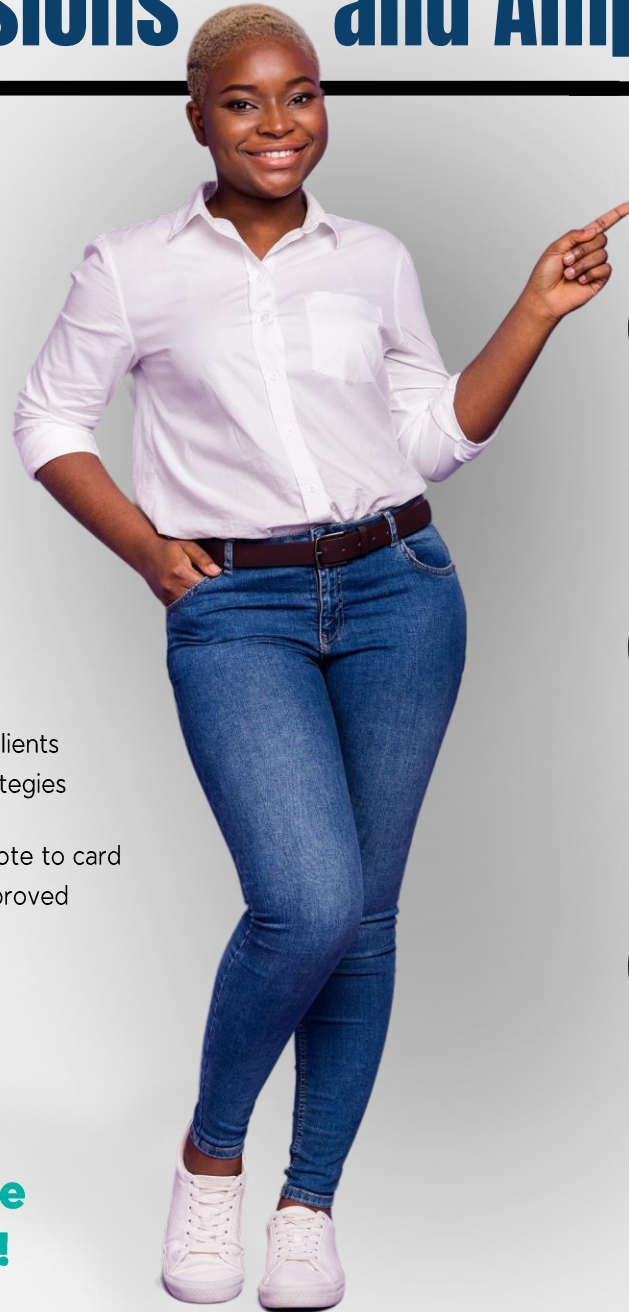


Did You Know?

Because of our in-depth expertise and practical know-how, submitting cases through Warner Pacific benefits you in many ways. Our 40+ years of experience gives you:

- A team to do the heavy lifting, taking the busy work off your plate
- Answers to all the tough questions
- Help with unique cases and assurance that meet carrier requirements
- Customized technology that makes you look good with clients
- The advantage of our back-office resources, proven strategies and efficiencies
- Your most trusted resource in one-stop service, from quote to card
- An advocate and frontline team that gets your cases approved
- Long-standing relationships with all major carriers
- Direct API connection with select carriers
- The same team working on all of your cases
- More freed-up time to grow your business and revenue

All of these advantages are provided to you at \$0 cost!



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Rating Analysts

From quotes to custom rate and benefit proposals, you're covered.
Small Group Fully-Insured: coquotes@warnerpacific.com
Level-Funded, Large Group and PEOs: colargegroup@warnerpacific.com
Ancillary: coancillary@warnerpacific.com

2

Sales Executives & Pre-Sales Specialists

For all your benefit questions, plan and carrier recommendations, benefit details, pre-sale guidance and more.
Sales Executive: Troy.Westergren@warnerpacific.com
Pre-Sales Specialist: Maria.Benavides@warnerpacific.com

3

Sales Consultants

All the enrollment assistance you need including direct client engagement and enrollment meetings. Troy.Westergren@warnerpacific.com

4

Enrollment Specialists

Available to assist you with online solutions including enrollment and setup for PRO Apply and Ease. coonlineenrollmentsupport@warnerpacific.com

5

Enrollment Fulfillment Specialist

Total support for all your group enrollment kits and marketing materials. cokitrequests@warnerpacific.com

6

Group Case Advocates

Complete support with all your group submissions including underwriting questions, pre-submission review, processing and case status.
Small Group Fully-Insured: conewbusiness@warnerpacific.com
Level-Funded, Large Group and PEOs: colargegroup@warnerpacific.com
Ancillary: conewbusiness@warnerpacific.com

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Customer Service Reps/Post-Sale Service

Available to assist with all your existing groups post-sale needs like benefit questions, billing claims and ID cards. coservice@warnerpacific.com



Submit Cases Now!