



# Specialty Products

Added value for  
you and your clients

**WARNER**   
*Pacific*

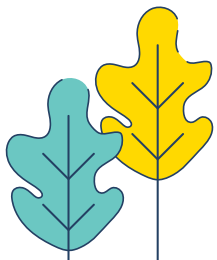
# Specific Products for Specific Needs

From ERISA compliance to ACA reporting, Warner Pacific has the solution.

What do your clients need from you to take care of their employees and run a good business?

Certainly health and ancillary insurance, but also specialty products that add value and save tons of time.

Our specialty products offer employers the chance to take advantage of valuable services, including compliance, telemedicine and more.



## Virtually every client needs specialty products

### Logical product addition

Whether they're large or small, in manufacturing or service, one location or a regional chain — almost any client can benefit from specialty products. Why? Because specialty products help save time.

Human resources, compliance and niche products like travel insurance can take a lot of time and resources to learn, implement and manage. Not just once, but continually.

Let Warner Pacific help your clients reduce time spent on HR administration and staying compliant with regulations. That way, we'll help your clients free up their time to pursue more of their business goals.



## Offer your clients a range of products and services:

- Third-party administrators (TPAs)
- HR solutions
- Compliance platforms and training
- GeoBlue travel insurance



# TPA Solutions

## Go first-rate with our TPA partners.

We're proud to partner with best-in-industry third-party administrators, offering vital human resources and compliance services.

These experts know the complexities of workforce benefits inside and out. This is what they do every day for clients just like yours.

They take on the time-consuming responsibilities of benefits, compliance, eligibility and more. That way, your clients can rest easy knowing IRS and other regulations are being met, and their employees are getting the benefits they deserve.



## Our TPAs can help your clients with:

### Section 125/Premium Only Plans (POP)

- Allows employees to use pretax income to purchase benefits — and employers save money, too

### Flexible Spending Account (FSA)

- Employees can contribute tax-deferred dollars to pay for qualified out-of-pocket medical expenses

### Lifestyle Spending Account (LSA)

- Employer funded account that provides after-tax funds for employee needs not covered by traditional benefits

### ACA Compliance

- Fully insured groups with more than 50 employees, and self-insured groups with at least one employee, must meet IRS filing and reporting requirements

### COBRA

- The option for continuation of insurance for employees and their families after a job loss or other qualifying event

### FMLA

- Entitles eligible employees to take job-protected leave for certain family and medical reasons, as well as continue health coverage

### ERISA compliance

- Keeps employees informed with mandatory notices of rights and benefits; employers must file required forms





## Our TPA partners:



Provides industry-best technology and service for your FSA, HSA, HRA, Commuter & COBRA administration



Thirty years of experience in making benefits services more efficient and easier to manage



Exceptional tools for making the complexities of benefits management simple



Nationwide support and over 30 years experience with industry experts averaging between 5 and 10 years of experience.

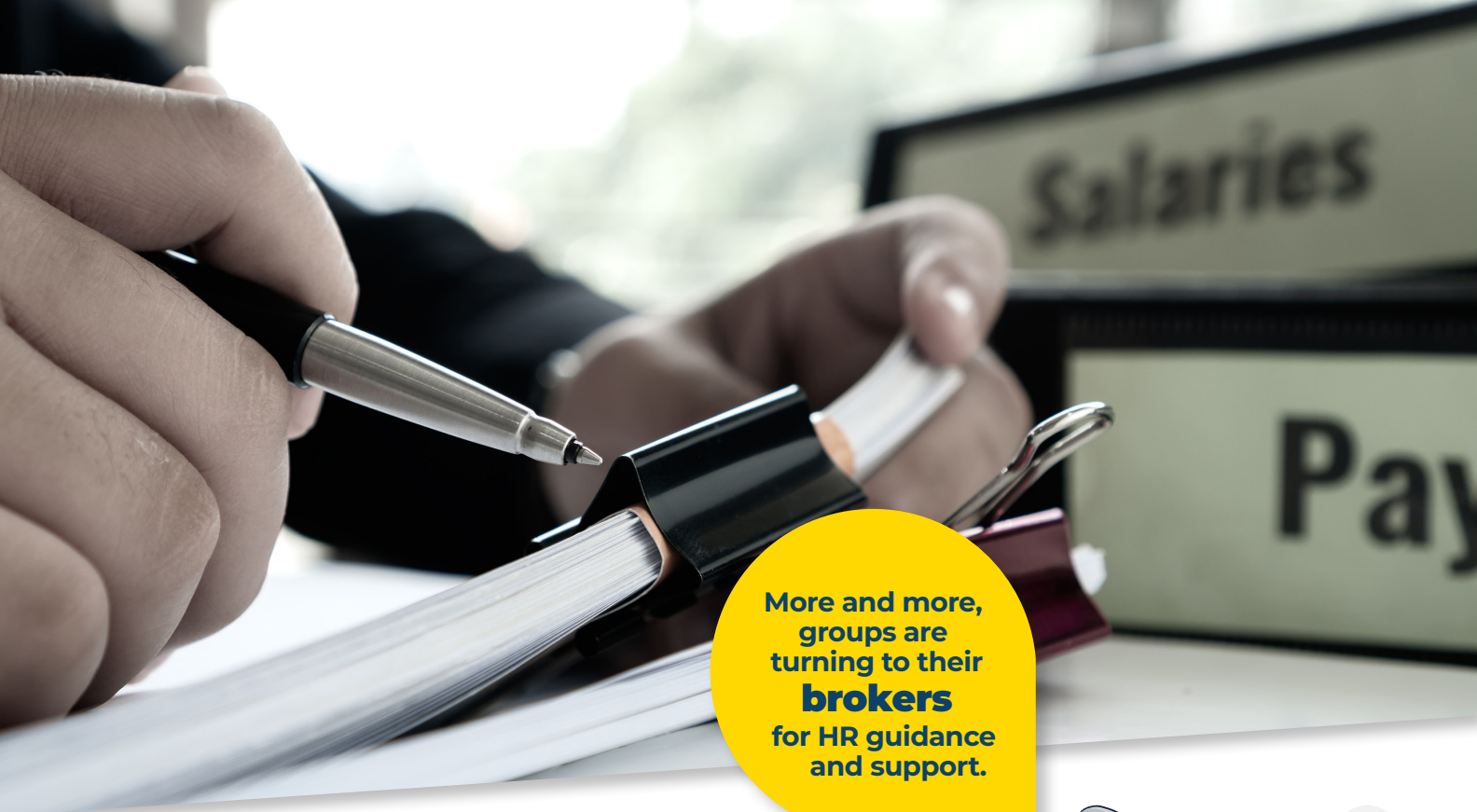


Revolutionizing the compliance training experience with engaging formats and content



Offering your clients robust TPA solutions gives you a **competitive edge.**





More and more,  
groups are  
turning to their  
**brokers**  
for HR guidance  
and support.

## HR & Compliance Solutions

Offer powerful resources  
that add value to your  
client relationships.

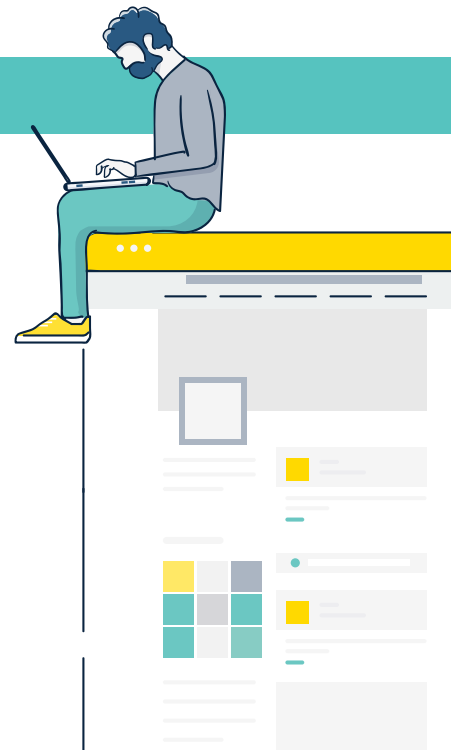


## Be your clients' one-stop solution

**You become all the more valuable to clients when you offer them the efficiency of a dynamic online HR resource with access to HR and compliance tools.**

We offer a variety of HR and compliance solutions, including GO COMPASS — exclusive to Warner Pacific and powered by Zywave — to help your clients meet new and ever-changing federal and state requirements.

The more administrative burdens can be removed from your clients' shoulders, the more they can focus on growing their business — which, in turn, helps yours grow.



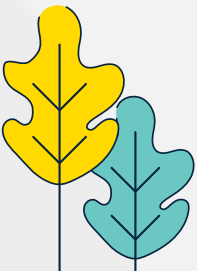
## Additional HR & compliance solutions



Human resources compliance made easier and simpler, powered by Zywave and exclusive to Warner Pacific



Insurance technology platforms designed to provide convenient solutions in one location





## **Tax-Favored Accounts**

**A range of solutions for  
your clients.**

Your clients' employees can benefit from a variety of tax-favored accounts. A Health Savings Account (HSA), for instance, allows employees to spend pretax dollars on qualified medical expenses. Flexible Spending Accounts (FSAs) can be used to take care of one's dependent with pretax dollars.

What type of account can benefit your clients' employees? Contact us to review the solutions we offer.



# Harassment Training

**Engaging content for busy professionals.**

Help your California-based clients meet state requirements for sexual harassment training with two exceptional solutions: Traliant and Zywave. Both are easy to administer and track, with immersive training that is not only informative but enjoyable.



Modern, bite-sized episodes delivered in a news-style format. Employees engage with interactive videos that let them choose alternate endings, showing them how to handle difficult, real-world situations.

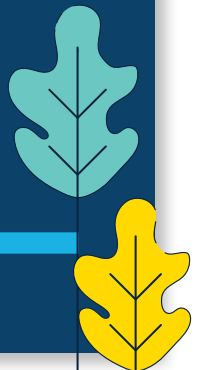


Offers more than 200 online courses that are convenient to set up and manage, allowing your clients to stay on top of compliance through today's most economical Learning Management System.



## Harassment training that's user-friendly

- Interactive, professionally produced content
- Developed by experts
- California-compliant
- Works across all devices — mobile, desktop, tablet
- Quickly and easily customizable
- Cost-effective







# Travel Insurance

**The right travel  
insurance solution  
is just a short  
read away.**

## Protection for globe-trotting employees

Experts predict that global corporate travel will increase by more than 50% after 2020. A top priority for employers will be keeping their traveling employees safe, healthy and productive.



30 million  
people live  
**outside  
their  
country**  
of citizenship.

That's where GeoBlue comes in. Our partner for travel insurance offers convenient access to top-quality medical care for your clients' roving employees. GeoBlue also offers generous commissions.

In addition to small, large and multinational groups, GeoBlue also offers coverage for your individual clients. Our carrier partner provides health coverage in more than 180 countries.

Sources: various partners



GeoBlue  

## Why GeoBlue?

- Plans are delivered under the trusted brand of Blue Cross and Blue Shield
- Unlike other international plans, agents enjoy full protection under E&O insurance
- Generous broker commissions: 15% on new business, 7.5% on renewals



# WARNER *Pacific*

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