



Specialty Products

Added value for
you and your clients

WARNER 
Pacific

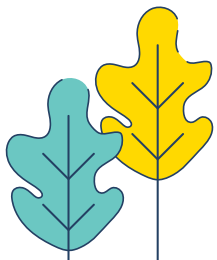
Specific Products for Specific Needs

**From ERISA compliance
to ACA reporting, Warner
Pacific has the solution.**

What do your clients need from you to take care of their employees and run a good business?

Certainly health and ancillary insurance, but also specialty products that add value and save tons of time.

Our specialty products offer employers the chance to take advantage of valuable services, including compliance, telemedicine and more.



Virtually every client needs specialty products

Logical product addition

Whether they're large or small, in manufacturing or service, one location or a regional chain — almost any client can benefit from specialty products. Why? Because specialty products help save time.

Human resources, compliance and niche products like travel insurance can take a lot of time and resources to learn, implement and manage. Not just once, but continually.

Let Warner Pacific help your clients reduce time spent on HR administration and staying compliant with regulations. That way, we'll help your clients free up their time to pursue more of their business goals.



Offer your clients a range of products and services:

- Third-party administrators (TPAs)
- HR solutions
- Compliance platforms and training
- GeoBlue travel insurance



TPA Solutions

Go first-rate with our TPA partners.

We're proud to partner with best-in-industry third-party administrators, offering vital human resources and compliance services.

These experts know the complexities of workforce benefits inside and out. This is what they do every day for clients just like yours.

They take on the time-consuming responsibilities of benefits, compliance, eligibility and more. That way, your clients can rest easy knowing IRS and other regulations are being met, and their employees are getting the benefits they deserve.



Our TPAs can help your clients with:

Section 125/Premium Only Plans (POP)

- Allows employees to use pretax income to purchase benefits — and employers save money, too

Flexible Spending Account (FSA)

- Employees can contribute tax-deferred dollars to pay for qualified out-of-pocket medical expenses

Lifestyle Spending Account (LSA)

- Employer-funded account that provides after-tax funds for employee needs not covered by traditional benefits

ACA Compliance

- Fully insured groups with more than 50 employees, and self-insured groups with at least one employee, must meet IRS filing and reporting requirements

COBRA

- The option for continuation of insurance for employees and their families after a job loss or other qualifying event

FMLA

- Entitles eligible employees to take job-protected leave for certain family and medical reasons, as well as continue health coverage

ERISA compliance

- Keeps employees informed with mandatory notices of rights and benefits; employers must file required forms



Our TPA partners:



Simplify benefits for your clients with Clarity's comprehensive suite of administration solutions designed to address today's evolving needs.



CXC Solutions equips insurance brokers and benefits professionals with SOC2-compliant tools and services to streamline compliance, claims, and payments, reducing costs, increasing revenue, and enhancing client relationships.



EB3 offers a quick, easy, and budget-friendly solution for crafting professional benefit booklets.



Enhance your value to clients and prospects with exclusive access to two industry-leading growth solutions.



Healthee is an AI-powered platform designed to make healthcare and benefits navigation effortless for employees and employers.



iSolved simplifies workforce benefits management for brokers, eliminating complexity and saving time.



Sterling Administration helps insurance brokers reduce risk and liability for their clients, while saving valuable time and resources.

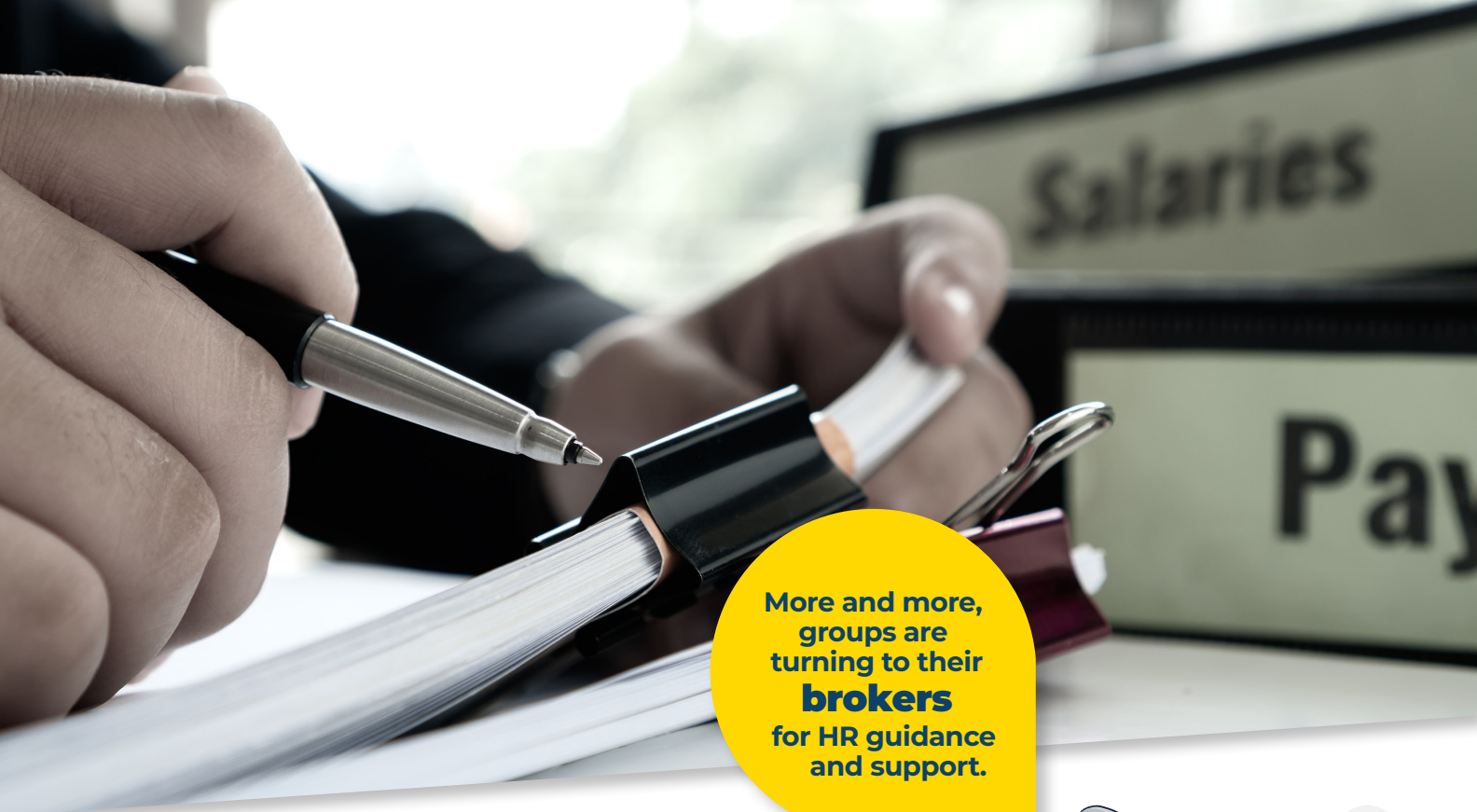


Offering over 50 benefit accounts and compliance services through its innovative Universal Benefit Account®, streamlining benefits management for clients.



Offering your
clients robust
TPA solutions
gives you a
**competitive
edge.**





More and more,
groups are
turning to their
brokers
for HR guidance
and support.

HR & Compliance Solutions

Offer powerful resources
that add value to your
client relationships.

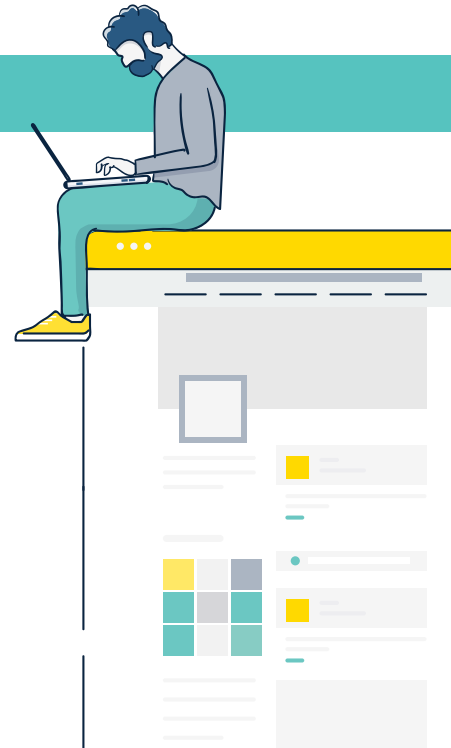


Be your clients' one-stop solution

You become more valuable to clients when you offer them the efficiency of a dynamic online HR resource with access to HR and compliance tools.

We offer a variety of HR and compliance solutions, including GO COMPASS — exclusive to Warner Pacific and powered by Zywave — to help your clients meet new and ever-changing state and federal requirements.

The more administrative burdens can be removed from your clients' shoulders, the more they can focus on growing their business — which, in turn, helps yours grow.



Additional HR & compliance solutions



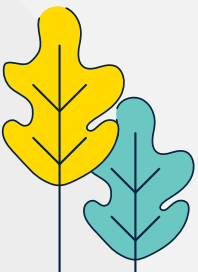
BASIC provides a comprehensive HR ecosystem to help employees nationwide tackle the complexities of compliance, benefits administration, and leave management.



Human resources compliance made easier and simpler, powered by Zywave and exclusive to Warner Pacific.



Insurance technology platforms designed to provide convenient solutions in one location.





Tax-Favored Accounts

**A range of solutions for
your clients.**

Your clients' employees can benefit from a variety of tax-favored accounts. A Health Savings Account (HSA), for instance, allows employees to spend pretax dollars on qualified medical expenses. Flexible Spending Accounts (FSAs) can be used to take care of one's dependent with pretax dollars.

What type of account can benefit your clients' employees? Contact us to review the solutions we offer.

Harassment Training

Engaging content for busy professionals.

Help your California-based clients meet state requirements for sexual harassment training with two exceptional solutions: Traliant and Zywave. Both are easy to administer and track, with immersive training that is not only informative but enjoyable.



Modern, bite-sized episodes delivered in a news-style format. Employees engage with interactive videos that let them choose alternate endings, showing them how to handle difficult, real-world situations.

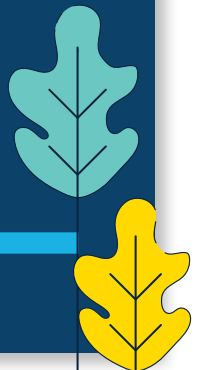


Offers more than 200 online courses that are convenient to set up and manage, allowing your clients to stay on top of compliance through today's most economical Learning Management System.



Harassment training that's user-friendly

- Interactive, professionally produced content
- Developed by experts
- California-compliant
- Works across all devices — mobile, desktop, tablet
- Quickly and easily customizable
- Cost-effective





Travel Insurance

**The right travel
insurance solution
is just a short
read away.**

Protection for globe-trotting employees

Experts predict that global corporate travel will increase by more than 50% after 2020. A top priority for employers will be keeping their traveling employees safe, healthy and productive.



30 million
people live
**outside
their
country**
of citizenship.

That's where GeoBlue comes in. Our partner for travel insurance offers convenient access to top-quality medical care for your clients' roving employees. GeoBlue also offers generous commissions.

In addition to small, large and multinational groups, GeoBlue also offers coverage for your individual clients. Our carrier partner provides health coverage in more than 180 countries.

Sources: various partners



GeoBlue  

Why GeoBlue?

- Plans are delivered under the trusted brand of Blue Cross and Blue Shield
- Unlike other international plans, agents enjoy full protection under E&O insurance
- Generous broker commissions: 15% on new business, 7.5% on renewals



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