



Jordan Lanahan

Sales Executive

Jordan.Lanahan@warnerpacific.com

(303) 903-3492 (cell)

Jordan Lanahan is honored to be your devoted Sales Executive. She has more than 10 years of professional experience in the health insurance industry. Jordan's passion for building relationships with her clients, understanding their needs and what solutions are available allows her to exceed customer expectations and provide excellent service.

Providing First-Class Service and Support — Let's Work Together!

Pre-Sale Broker Service

Maria Benavides, ext. 6724
Maria.Benavides@warnerpacific.com

Maria supports Jordan on all new case sales strategy, case installation and carrier related inquiries.

Post-Sale Broker Service

Patty Crowe, ext. 6707
COservice@warnerpacific.com

Small group post-sale service and assistance. Patty can help with benefits, billing, claims and renewal questions and strategies.

Small Group Fully Insured Medical Quoting

COquotes@warnerpacific.com

For obtaining small group fully-insured quotes and proposals.

Angela Hernandez, ext. 5769
Rating Analyst

Small Group Fully Insured Medical Underwriting

COnewbusiness@warnerpacific.com

Underwriting questions, case submission, processing, including pre-submission review and case status.

Angela Jones, ext. 5851
Lead Case Advocate

Katelyn Robertson, ext. 6731
Case Advocate

Krystal Ornelas, ext. 6726
Case Advocate

Compliance Guidance

Janet Trautwein, REBC
Compliance and Government Affairs Executive

For compliance and regulatory related questions and guidance.

["Ask Janet"](#)

Level-Funded, Large Group, PEO and Alternative Funding Medical Quoting

COLargegroup@warnerpacific.com

For obtaining PEO, level-funded and unbundled self-funded medical quotes for any group size and fully-insured medical quotes for groups over 100.

Lars Parkin, ext. 6714
RFP Consulting and Strategy Development

Cassie Huckleberry, ext. 6518
Multi-Market Analyst

Martin Stringer, ext. 5847
Multi-Market Analyst

Jason Wantanabe, ext. 5844
Multi-Market Analyst

Ancillary and Worksite Voluntary Quoting

COancillary@warnerpacific.com

For obtaining any size group dental, vision, life, DI and worksite voluntary product quotes and proposals.

Rick Krout, ext. 6109
Ancillary & Worksite Sales Executive

Jeff Keeler, ext. 6744
Ancillary Multi-Market Support Specialist

Jerry Rother, ext. 6748
Ancillary Multi-Market Support Specialist

Tyra Tapia, ext. 6753
Ancillary Multi-Market Support Specialist

Rosemary Albright, ext. 6520
Ancillary Multi-Market Support Specialist

Individual and Medicare Quoting

COindividual@warnerpacific.com
Medicareproducts@warnerpacific.com

Medicare carrier and plan recommendations, benefit details, enrollment and education meetings, tools, guidelines and overall producer assistance.

Shauna Broadus, ext. 6127
Individual and Medicare Sales Manager

Sold Case Enrollment Kits and Documentation

COkitrequests@warnerpacific.com

For enrollment materials for new and existing groups, scheduling courier pick-up, emailing of forms and documents.

Sold Case Enrollment & Application Document Submission

COnewbusiness@warnerpacific.com

For group case advocacy and processing including pre-submission review and your liaison for case status.

Large File Upload Link

<https://wpsdu.warnerpacific.com>

Want to send your large files safely and securely to us? Please use our complimentary large file transfer system, SDU.

Sales Technology Support

COonlineenrollmentsupport@warnerpacific.com

Get assistance learning and then utilizing the Warner Pacific sales technology solutions that work best for you and your brokerage. Our suite of products include: PRO Quote, PRO Apply, PRO Census, PRO Provider, our Carrier 411, Document Toolkit and EASE support services.

Streamline Submissions and Amplify Profits.

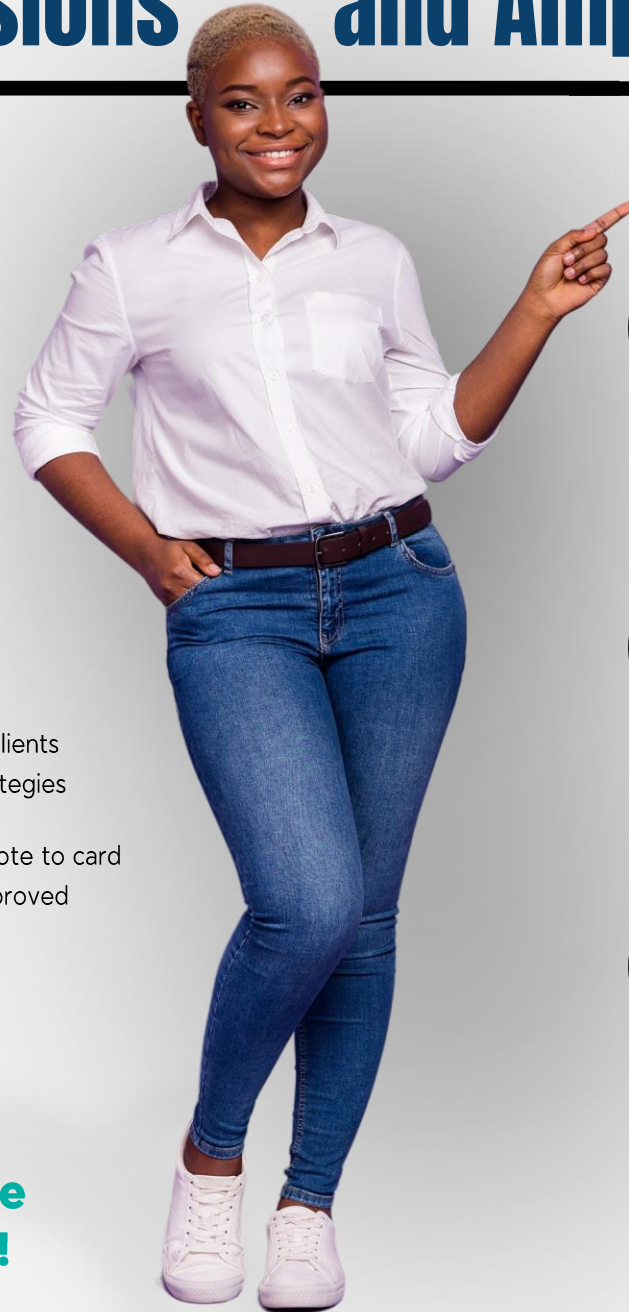


Did You Know?

Because of our in-depth expertise and practical know-how, submitting cases through Warner Pacific benefits you in many ways. Our 40+ years of experience gives you:

- A team to do the heavy lifting, taking the busy work off your plate
- Answers to all the tough questions
- Help with unique cases and assurance that meet carrier requirements
- Customized technology that makes you look good with clients
- The advantage of our back-office resources, proven strategies and efficiencies
- Your most trusted resource in one-stop service, from quote to card
- An advocate and frontline team that gets your cases approved
- Long-standing relationships with all major carriers
- Direct API connection with select carriers
- The same team working on all of your cases
- More freed-up time to grow your business and revenue

All of these advantages are provided to you at \$0 cost!



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Rating Analysts

From quotes to custom rate and benefit proposals, you're covered.
Small Group Fully-Insured: coquotes@warnerpacific.com
Level-Funded, Large Group and PEOs: colargegroup@warnerpacific.com
Ancillary: coancillary@warnerpacific.com

2

Sales Executives & Pre-Sales Specialists

For all your benefit questions, plan and carrier recommendations, benefit details, pre-sale guidance and more.
Sales Executive: Jordan.Lanahan@warnerpacific.com
Pre-Sales Specialist: Maria.Benavides@warnerpacific.com

3

Sales Consultants

All the enrollment assistance you need including direct client engagement and enrollment meetings. Jordan.Lanahan@warnerpacific.com

4

Enrollment Specialists

Available to assist you with online solutions including enrollment and setup for PRO Apply and Ease. coonlineenrollmentsupport@warnerpacific.com

5

Enrollment Fulfillment Specialist

Total support for all your group enrollment kits and marketing materials. cokitrequests@warnerpacific.com

6

Group Case Advocates

Complete support with all your group submissions including underwriting questions, pre-submission review, processing and case status.
Small Group Fully-Insured: conewbusiness@warnerpacific.com
Level-Funded, Large Group and PEOs: colargegroup@warnerpacific.com
Ancillary: conewbusiness@warnerpacific.com

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Customer Service Reps/Post-Sale Service

Available to assist with all your existing groups post-sale needs like benefit questions, billing claims and ID cards. coservice@warnerpacific.com



Submit Cases Now!